

*osebna izkaznica*

**MR EZA**<sup>®</sup>  
nepremičnin





“ What is it that makes us different from our competition? Why have we kept our place in a highly competitive Slovenian real-estate market for more than ten years and why-thus the numbers show- have we kept the trust of many customers and last but not least investors? Answering with a simple answer would be difficult and irresponsible of me. However, I can state with certainty that I strongly believe in hard work, proficiency and progress. We have learned a lot over the past years. By working on different projects, dealing with each satisfied customer and successfully finalising various projects, we continue to progress, share and refine our knowledge. Our task is to offer users of real-estate services, investors and other partners full and highly qualified services. ISO standard is just one among many proofs that we are on the right path. However, satisfied customers and continuous development of services that have been improved by unique and complete sales engineering referred to as Turn key, are of much grater significance to us. We firmly believe that we are capable of achieving much more. And we shall do much more indeed, as we have excellent partners siding with us: experience, eagerness to work, and proficiency. ”

director ZORAN VELESKI







## MREŽA NEPREMIČNIN

### SMO LJUDJE ● ● ●

Skupaj tvorimo uspešno, hitro rastoče podjetje, ki posreduje pri nakupu, prodaji ali najemu nepremičnin. Večletne izkušnje na slovenskem trgu in številne zadovoljne stranke nas uvrščajo med najboljše nepremičninske posrednike na slovenskem trgu. Ekipo Mreže nepremičnin sestavljajo strokovnjaki z različnih področij, ki so ključni za profesionalno izpeljavo celotnega nepremičninskega posla.

### ● ● ● IN JASNO ZASTAVLJENI CILJI ● ● ●

Cilj Mreže nepremičnin je ponuditi današnjemu uporabniku nepremičninskih storitev največ, kar lahko ponudi slovenski nepremičninski trg na enem mestu in najenostavneje za vse partnerje v procesu.

### ● ● ● TER VEČ KOT 10-LETNE IZKUŠNJE

Mreža nepremičnin se je razvila iz izkušenj in znanja podjetja Real Biro nepremičnine d.o.o., ki aktivno deluje in se ukvarja s posredovanjem nepremičnin predvsem na območju Ljubljanske regije z okolico že od leta 1997. V tem času smo obogatili svojo ponudbo in izboljšali kakovost storitev, hkrati pa smo si prizadevali za dvig profesionalnosti na slovenskem nepremičninskem trgu nasploh.

## MREŽA REAL-ESTATE

### ARE PEOPLE ● ● ●

*Together we make a successful, rapidly growing company that acts as a mediator when purchasing, selling or renting real-estates. Due to numerous satisfied customers and years of experience on the Slovenian real-estate market, we rank among top real-estate mediators in Slovenia. Mreža nepremičnin real-estate team comprises of experts from various fields of business, all working as one team in order to achieve a successful completion of the entire real-estate business deal.*

### ● ● ● CLEARLY DEFINED GOALS ● ● ●

*The aim of Mreža nepremičnin real-estate is to offer every day user of real-estate services the very best Slovenian market has to offer; fast and high quality services for all clients involved in the mediation process.*

### ● ● ● AND OVER MORE THAN 10 YEAR OLD EXPERIENCE

*Mreža nepremičnin real estate has grown from the experience of a well known company called Real Biro nepremičnine real estate ltd that has been actively working as a real estate mediator mainly in Ljubljana and its surroundings since 1997. We have managed to enrich our offer and improve the quality of our services. At the very same time, we have given our best to contribute to professionalism on Slovenian real estate market in general.*



## MREŽA NEPREMIČNIN

### POČNEMO TO ● ● ●

Poleg pestre izbire starejših nepremičnin smo se v zadnjih letih usmerili in specializirali predvsem:

- v prodajo novogradenj. O tem najbolje govori dejstvo, da smo v zadnjih šesti letih prodali prek 470 novih stanovanj in več kot 150 novih hiš. Dodaten dokaz pa so tudi številni zadovoljni investitorji ter množica kupcev in strank, ki širi naše dobro ime.
- v pridobivanje zazidljivih zemljišč ali projektov za gradnjo za trg.

### ● ● ● KAR ZNAMO NAJBOLJE

Za zadovoljstvo naših strank skrbi profesionalna ekipa desetih zaposlenih; med njimi je pet nepremičninskih posrednikov z nepremičninsko licenco in večletnimi delovnimi izkušnjami na nepremičninskem trgu. Vsak projekt obravnavamo povsem individualno in upoštevamo vse njegove posebnosti, o katerih se posvetujemo tudi z našimi stalnimi zunanji izvajalci in svetovalci: pravniki, odvetniki, strokovnjaki marketinške stroke....

Cilj našega podjetja je zagotoviti strankam hitre, kakovostne in varne storitve. Vse našteto je v zadnjih letih postalo imperativ nepremičninskega trga, ki ga naše podjetje vselej dosega.

## MREŽA REAL-ESTATE

### WE DO ● ● ●

*Beside the variety of older real-estates, we have specialised chiefly on:*

- *the sales of newly built constructions. In the past six years, we have successfully sold over 470 new apartments and more than 150 new houses. Yet another proof speaking on our behalf is many of our satisfied investors and numerous customers that keep returning.*
- *Gaining properties available for building construction*

### ● ● ● WHAT WE KNOW BEST

*Ten of our employees (5 of them being proud owners of real estate licence and years of experience of working with real estates) have but many tasks, among them one of the most important being the satisfaction of our clients. Each project is dealt with individually and we take into careful consideration all of its specialities that are always discussed with our external and inner consultants: jurists, attorneys, experts in marketing fields...*

*Our primary aim is to offer our clients fast, high quality and safe services. All of the above has become »a must«in the real-estate market and we take great pride in always achieving all of the above.*





## VERJAMEMO V KAKOVOST ● ● ●

Kakovost je bistvo našega podjetja in delovanja. Vgrajena je celotno organizacijsko kulturo in je temelj našega upravljanja, nadgrajevanja poslovnih procesov ter odnosa do strank, poslovnih partnerjev in zaposlenih. Zavezanost kakovosti potrjujejo Certifikat ISO ter članstva v Informacijski borzi nepremičnin (IBN) in Nepremičniski zbornici (NZ), Mreža nepremičnin pa je tudi podpisnica Kodeksa dobrih poslovnih običajev pri GZS.

## ● ● ● IN NENEHEN NAPREDEK

Zavedamo se, da postaja slovenski nepremičninski trg vse zahtevnejši. Cene nepremičnin se počasi umirjajo, nepremičninski trg dozoreva in postaja vse bolj podoben tistim v zahodnih državah Evrope. Za prodajni uspeh so že, v prihodnosti pa bodo še intenzivneje, postale pomembne premišljene in stroškovno optimalne ter racionalne strateške prodajne poteze. Spreminjajo pa se tudi potrebe in želje kupcev nepremičnin. Pri njihovi izbiri igra pomembno vlogo preprostost in udobnost prodajne storitve, zato pri Mreži nepremičnin veliko pozornosti posvečamo spletnemu pojavljanju. Naše spletne strani - poleg matične [www.mreza.com](http://www.mreza.com) skoraj za vsak projekt

oblikujemo svojo - so med najbolj obiskanimi nepremičninskimi e-mesti v Sloveniji. Podobno kot želijo z iskanjem nepremičnin prek spleta svoj čas optimizirati kupci, si istega - učinkovite prodaje - želijo tudi investitorji. Zanje smo preprosto in učinkovito prodajno službo strnili v prodajnem inženiringu *Na ključ*, ki s pomočjo programa Mastermind CPI omogoča pregled nad prodajnimi aktivnostmi v vsakem trenutku.

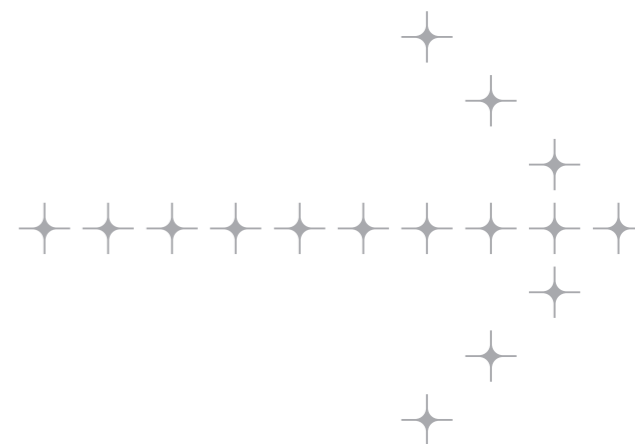
Razvoj je naš temelj in naš izziv hkrati. Trdno verjamemo, da skrivnosti uspeha ni; so le trdo delo, nenehno izobraževanje in strokovnost.

## WE BELIEVE IN QUALITY ● ● ●

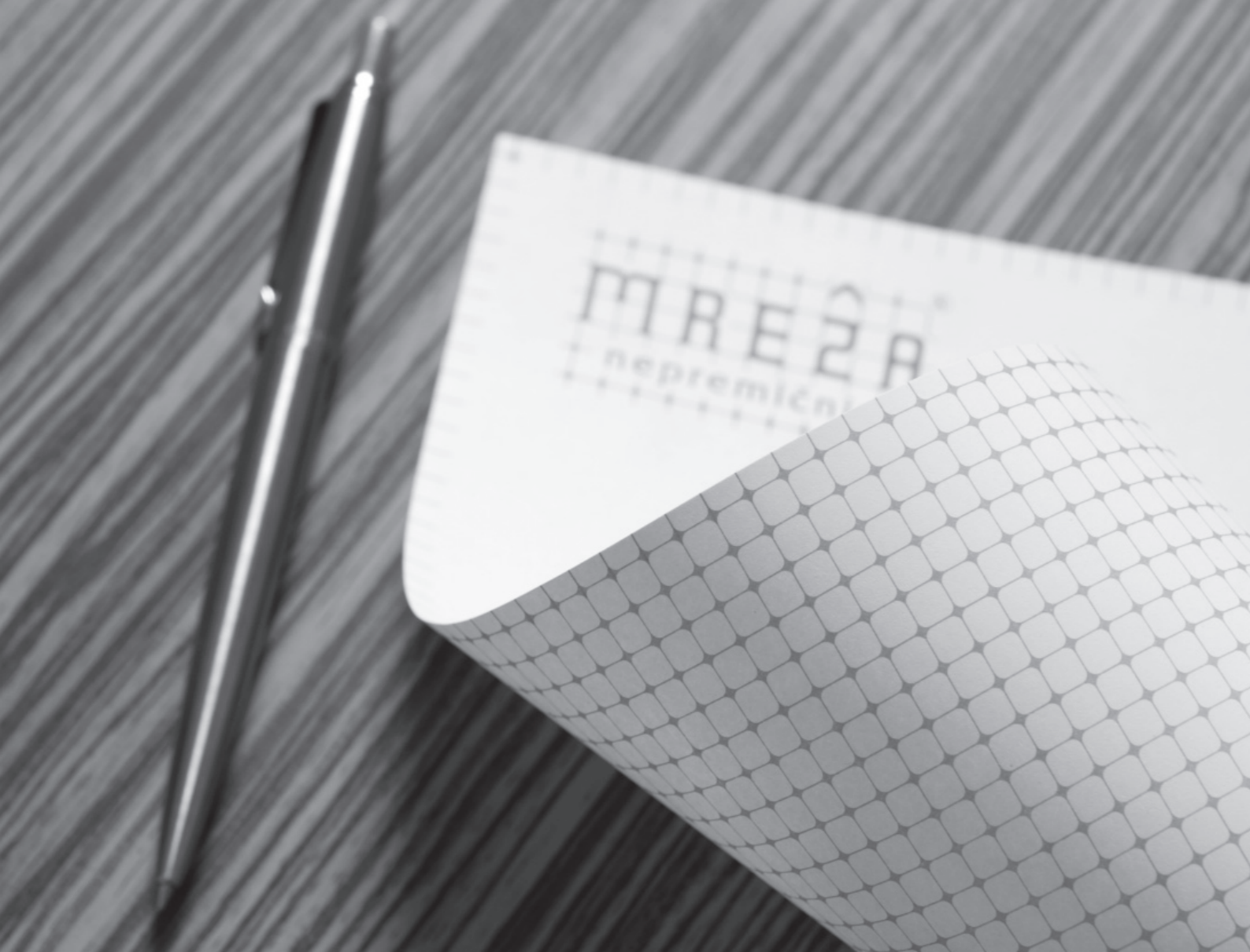
*The primary concern of our company is definitely quality. It is the integral part of the entire organizational structure and plays an important role in our administration, upgrading of business processes and the relationships with clients, business partners and employees. ISO Certificate is just one among many things obliging us to good quality services. We are members of (IBN), The Real-estate Chamber and a signatory of Code of good business rules at the Chamber of Commerce as well.*

## ● ● ● AND CONSTANT PROGRESS

*We are aware of the fact that Slovenian real estate market is extremely demanding. The prices are slowly stabilizing; the market is maturing and is similar to those in western European countries. In order to achieve good business results in the future, prudent and rational strategic sales features are to become of importance. However, the needs and desires of buyers are changing. When choosing a real estate, the customers search for simplicity and comfort of sales services. Thus, in Mreža nepremičnin real estate we tend to focus mainly on internet services. Our web sites- beside our main one [www.mreza.com](http://www.mreza.com) - we tend to create a web site for each project- are amongst top most visited sites in Slovenia.*







## OSNOVNI PODATKI O PODJETJU ● ● ●

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TRANSAKCIJSKI RAČUNI: 02013-0254331006  
ID ZA DDV: SI83877924  
MATIČNA ŠTEVILKA: 1940805  
USTANOVNI KAPITAL: 12.518,78 EUR  
DIREKTOR: Zoran Veleski

## BASIC DATA ON THE COMPANY ● ● ●

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VAT NUMBER: SI83877924  
REGISTER NUMBER: 1940805  
STARTING CAPITAL: 12.518,78 EUR  
DIRECTOR: Zoran Veleski

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*With Compliments*

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